

# IG Wealth Management Charitable Giving Program

**PROGRAM GUIDE** 

# **IG Wealth Management Charitable** Giving Program Program Guide

This program guide (the "Guide") contains selected important information to help a potential "Donor" make an informed decision about donating to the IG Wealth Management Charitable Giving Program (the "Program"), a donor-advised fund program developed by Investors Group Financial Services Inc. and Investors Group Securities Inc. (collectively "Investors Group") with the Strategic Charitable Giving Foundation (the "Foundation"). This Guide explains the features and benefits of participating in the Program.

An IG Wealth Management Charitable Giving Account (an "Account") is a donor-advised fund account established within the Program by the Foundation that receives the proceeds of donations from a Donor, invests these proceeds in a permitted Investors Group fund (an "Eligible Investors Group Fund") and makes grants over a period of years to a Donor's favourite charities and/or other permitted entities ("Eligible Charities"). Although the Foundation has ultimate authority over the assets in the Program, it will generally act on the recommendations of the Donor (or parties authorized by the Donor) with respect to naming the Account, recommending a financial advisor for the Account, recommending an investment among the Eligible Investors Group Funds, recommending Eligible Charities to receive annual grants and recommending how the Account will be managed after the Donor's lifetime.

Participation in the Program is subject to the laws applicable to Canadian charities, the terms and conditions of the documents creating and governing the Foundation and this Guide, as may be amended from time to time. The Foundation reserves the right to modify the terms and conditions of this Program and/or any of the associated documents at any time without notice. In the event of an inconsistency between the terms of this Guide and the Foundation's governing documents, the Foundation's governing documents will govern the rights and obligations of the Program and its Donors. Copies of the Foundation's governing documents and policies are available on written request.

Strategic Charitable Giving Foundation 180 Queen Street West Toronto, Ontario M5V 3K1

Canada Revenue Agency Number: 802678748RR0001

Strategic CHARITABLE GIVING **Foundation** 

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# 01 | Introduction to the IG Wealth Management Charitable Giving Program: A donor-advised fund program offered through the Foundation

The IG Wealth Management Charitable Giving Program has been established to promote philanthropy by offering Canadians an easy and convenient way to manage their ongoing charitable giving and potentially leave a lasting legacy.

# The Program offers Donors the opportunity to:

- Set up an IG Wealth Management Charitable Giving Account that may be named by the Donor:
- Make irrevocable donations to the Foundation of either cash, securities or life insurance;
- Pay no capital gains tax on donations of securities transferred in-kind to the Foundation;
- Receive an official tax receipt for each donation;
- Recommend an IG Consultant to advise the Account on the selection of an Eligible Investors Group Fund;
- · Recommend grants annually to Eligible Charities for the Donor's lifetime and beyond;
- Increase the amount you can grant over time through the tax-free growth of the assets in the Account: and
- Simplify their charitable giving activities by consolidating their giving activities into one Account.

# **ABOUT THE FOUNDATION**

The Foundation is a non-profit charitable corporation established in 2006 that is registered as a public foundation with the Canada Revenue Agency ("CRA") and with the Quebec Ministry of Revenue. With over \$79 million in donations

received since inception in 2006, it manages charitable giving funds, also known as donoradvised funds, and is dedicated to helping donors increase and sustain their charitable giving. The objective of the Foundation is to receive and maintain charitable giving funds and to apply all or part of the principal and income from those funds to Eligible Charities.

The Foundation is governed by a Board of Directors (the "Board"). A majority of the Board is independent of IG Wealth Management and its affiliates. The Board has sole discretion over each Account in the Program and the activities relating to these Accounts. Although the Board has ultimate authority over each Account, it will generally act on the recommendations of the Donor (or parties authorized by the Donor) that may be given through the Program.

# ABOUT IG WEALTH MANAGEMENT

Founded in 1926, IG Wealth Management is a national leader in delivering personalized financial solutions to Canadians through a network of Consultants located across Canada. In addition to an exclusive family of mutual funds and other investment vehicles, IG offers a wide range of other financial services. IG Wealth Management has \$86 billion in assets under management as of November 30, 2018 and is a member of the IGM Financial Inc. (TSX: IGM) group of companies. IGM Financial is one of Canada's premier financial services companies with over \$155 billion in total assets under management as of November 30, 2018.

# 02 | Establishing an IG Wealth Management **Charitable Giving Account**

# **OPENING AN ACCOUNT**

Individuals and organizations may become Donors by completing all applicable forms to open an Account and making an initial irrevocable donation of at least \$10,000 or a life insurance policy having a net death benefit of at least \$25,000 (regardless of its cash surrender or fair market value).

Individuals may also arrange to open an Account (or make a subsequent donation to an existing Account) after their death. Please see "Testamentary donations" in Section 3.

Application forms and other forms for the Program are available through your IG Consultant.

### JOINT ACCOUNTS

Accounts may be held in joint names (the second account holder is referred to as a "Joint Account Holder"). As described below under "Authority to make recommendations for the Account", a Joint Account Holder cannot make any recommendations for a Donor's Account until after the Donor's death or incapacity.

#### NAMING THE ACCOUNT

Donors must recommend a name for the Account for use in correspondence and/or for publication use. The Account name may include a family name or the name of another party the Donor wishes to honour (e.g., "Johnson Family Charitable Account") or may be generic (e.g., "Account for Charitable Giving") to allow for anonymous granting. Donors may alternatively want the name to reflect particular charitable interests (e.g., "Chan Family Charitable Account for the Arts", or "Michael Thomas Endowment for the Environment"). As donors are not establishing a private foundation, the chosen account name may not refer to their Charitable Account as a Foundation.

# **AUTHORITY TO MAKE RECOMMENDATIONS** FOR THE ACCOUNT

The Donor has the sole authority to make recommendations for the Account unless otherwise specified in writing to the Foundation. This authority passes from the Donor to the Joint Account Holder (if any) and thereafter to the "Successor" (if any) in the event of the incapacity or death of the Donor, after written notification and sufficient proof has been provided to the Foundation (see "Succession options" below).

#### FINANCIAL ADVISOR

Every Account requires an IG Consultant (the "Financial Advisor") to advise the Foundation on the Account's investing among the Eligible Investors Group Funds. Donors must recommend an IG Consultant that the Foundation may use to provide this advice.

Once the Financial Advisor recommendation has been accepted. the Financial Advisor will become the Foundation's Financial Advisor. The proceeds of a donation will be deposited by the Foundation in an investment account opened at the Financial Advisor's firm (an investment or mutual fund dealer). The investment account opened by the Foundation at the Financial Advisor's dealer will be in the name of the Foundation and reference the Account name (e.g., "Strategic Charitable Giving Foundation, re Smith Family Fund").

Please note that due to a CRA technical interpretation, if the recommended financial advisor is the Donor's relative. then generally donation proceeds will be invested under the "No-Load Purchase Option", and any amount of sales bonus received will be discounted from the donation tax receipt when issued. These options are described under "Purchase Options, Commissions and Other Fees".

### **SUCCESSION OPTIONS**

To seek to preserve the legacy created by the establishment of an Account, a "succession option" must be recommended for each Account as part of the Account set-up. As further explained below, an Account will be deemed to have a succession option in place at the time of Account set-up if:

- (i) the Account has a Joint Account Holder:
- (ii) a "Successor" has been recommended; and/or
- (iii) standing grant recommendations have been provided.

If a Joint Account Holder has been named for the Account, and if the Joint Account Holder is alive after the death or incapacity of the Donor, then the Joint Account Holder will assume the Donor's authority to make recommendations for the Account as described above. The Joint Account Holder will need to recommend at least one succession option for the Account, unless the Account has a recommended Successor and/or standing grant recommendations.

A Donor may alternatively recommend a "Successor" either through a Program Application Form or a Will to assume responsibility for Account recommendations after the death or incapacity of the Donor. If the Account is a joint account, the Successor may only assume this responsibility after the death and/or incapacity of both the Donor and Joint Account Holder. A Successor must provide written notice and sufficient proof to the Foundation of the Donor's, and/or Joint Account Holder's, death or incapacity to succeed the Donor.

The Joint Account Holder or Successor may make or change any Account recommendations. A Donor may expect that a Joint Account Holder or Successor will make grant recommendations from the Account consistent with the Donor's known areas of charitable interest but a Joint Account Holder or Successor is not bound to do so.

If a Joint Account Holder or Successor is a minor at the time they are to assume responsibility for the Account, the Foundation requires that the minor's parent or legal guardian make the applicable recommendations. Account recommendation privileges will revert to the Joint Account Holder or Successor minor at such time as the minor attains legal age of majority in the province or territory where they live and written notice and sufficient proof has been given to the Foundation.

As a further option, instead of naming a Joint Account Holder or recommending a Successor, a Donor may provide standing grant recommendations to operate after their death or incapacity. If a Donor has provided standing grant recommendations for their Account during their lifetime, but has not recommended a Successor, and if there is no surviving Joint Account Holder, then these standing grant recommendations will continue to apply after the death of the Donor.

Alternatively, a Donor may provide a set of standing grant recommendations and specify that they are only to commence after their death. This option is not available if the Account has either a Joint Account Holder or a Successor to assume the authority to make grant recommendations for the Account after the Donor's death. If the Account has a Joint Account Holder, or if a Successor has been recommended, either of these parties can recommend a change to these standing grant recommendations.

If there is no surviving Joint Account Holder, and the Donor has not recommended a Successor to the Foundation during their lifetime, appointed a Successor to the Account in their Will, or provided standing grant recommendations, the Foundation may transfer the assets in the Account to the Foundation's "General Giving Fund" and close the Account. Alternatively, the Foundation may use the last grant recommendation provided for the Account as a basis for establishing standing grant recommendations for the Account.

# 03 | Donating to the Foundation

# **DONATIONS ARE IRREVOCABLE**

Once a donation is made to and accepted by the Foundation, it is irrevocable, and cannot be refunded to the Donor under any circumstance. All accepted donations are the exclusive property of the Foundation.

#### MINIMUM DONATIONS

An initial donation to establish an Account must be at least \$10,000. The Donor is expected to make subsequent donations to ensure the Account value will be at least \$25,000 within three years from the date the Account was established. Only when the Account value reaches at least \$25,000 will the Account be allocated an Annual Grant Amount. The grant amount arising from a donation only begins the calendar year after the Account value reaches at least \$25,000. If the donation is a donation of life insurance from a living donor, in which case the initial donation must have a net death benefit of at least \$25,000 (no cash surrender or fair market value is required). Subsequent donations to an Account must be at least \$500.

# **AUTOMATIC REGULAR DONATIONS BY** PRE-AUTHORIZED CONTRIBUTIONS (PACs)

Pre-Authorized Contribution arrangements ("PACs") enable the Donor to make automatic regular donations without writing cheques or sending in written requests. Money will be withdrawn from the Donor's bank, trust company or credit union account to make donations annually, quarterly or monthly. However, the Donor must invest at least \$500 per PAC. The Donor can adjust the PAC arrangements and make additional lump sum donations at any time. An initial donation of \$10,000 is still required as part of the account opening of a charitable giving account. An account must still reach \$25,000 within three years from the date of the account opening.

# **DONATION CONDITION**

The Program has been designed to strike a balance between building the Donor's account to maximize the amount of grants that may be made over time and providing the Donor with the opportunity to grant a certain amount from their Account each year. Except as otherwise provided in Section 6 of this Guide entitled "Granting to eligible charities", the Program requires that each donation (whether cash, securities (including mutual funds) gifts designated to the Foundation in a Will, RRSP, RRIF, Tax-Free Savings Account or life insurance policy (where the Foundation is named as beneficiary)) will be invested and held by the Foundation for not less than 10 years from the date of the donation.

By requiring this direction, the Foundation can maintain and invest the assets to grow in value through the years and ultimately make a more meaningful philanthropic impact.

After the ten-year period following each donation, the Donor may have the opportunity to increase their grant amount. Please see subheading entitled "Annual Grant Amount" in Section 6 of this Guide.

# **ACCEPTABLE DONATIONS** AND TAX CONSIDERATIONS

Donations may be cash, securities (including mutual funds) or life insurance (including an interest in a segregated fund contract). The Foundation may also be named as a beneficiary under a Will or designated in an RRSP, RRIF or Tax-Free Savings Account. The Foundation has the right to refuse any donation. Any donation that is not accepted will be returned as soon as possible. Donors will receive written confirmation shortly after their program forms have been received.

Once a donation is accepted, a Donor is entitled to a Tax Receipt for the "eligible amount" of the donation, which is the closing market value of the donation on the day it is received by the Foundation minus any "advantage or benefit" associated with the donation ("Eligible Amount").

Donations to the Foundation generally qualify for an individual income tax credit or corporate tax deduction in the tax year in which the donation was made as a charitable donation made to a registered charity. For individuals, the maximum amount of charitable donations that may be claimed for credit in any one year is 75% of net income (100% in the year of death and the year immediately before death). Unused donations can be carried forward (but not backwards) for up to five years beyond the year of the donation, subject to the 75% limit in each year claimed.

#### Donations of cash

Cash donations must be in Canadian dollars and delivered by cheque, wire or made through a PAC. Cash will not be accepted directly. The official tax receipt will be for the full amount of the cash donation, less any advantage or benefit conferred on the donor. Official tax receipts for donations made through a PAC will be aggregated and provided annually.

#### Donations of securities

The Foundation will generally only accept publicly listed stocks, bonds and mutual funds. Donations of securities must be transferred "in kind" to the Foundation's investment account. Donors wishing to donate securities to the Foundation are cautioned that the process of transferring securities between financial institutions or accounts is not within the Foundation's control and may be subject to delays.

Donations of securities to the Foundation may be eligible for enhanced capital gains treatment. Donated securities are deemed to have been disposed of by the donor immediately before donation to trigger a gain or loss for the investor. The Income Tax Act (Canada) (the "Tax Act") provides for a taxable gains inclusion rate of 0% for gains on publicly traded stocks, bonds, mutual funds and other securities donated in kind.

Similarly, the inclusion rate for a taxable employee benefit from the exercise of an employee stock option was also reduced to 0% provided the securities are donated within 30 days of exercise. Therefore, the amount of tax payable on any gain realized on publicly listed securities donated to the Foundation is \$0. While there is no tax payable on capital gains realized on donated securities, any income realized as a result of a donation of securities will be taxable to the donor, and a donation of units in Investors Group funds that invest in Investors Real Property Fund may result in an income inclusion.

The official tax receipt for donations of publicly listed stocks and bonds is the fair market value as established by the Foundation in its sole discretion, less any advantage or benefit received. The official tax receipt for donations of mutual funds is the value of those securities calculated by multiplying their net asset value per security, as determined by the mutual fund company issuing the securities, by the number of securities donated to the Foundation, less the value of any advantage or benefit received.

All securities, other than the Eligible Investors Group Funds, will be sold by the Foundation at the earliest practical date. Any costs incurred by the Foundation to sell the securities will be deducted from the proceeds of the sale. If the donated securities sold are mutual fund securities other than Investors Group mutual funds, redemption charges may also apply. An amount equal to the net proceeds after liquidation will be deposited to the Donor's Account. As a result, the amount of the official tax receipt provided to the Donor will likely differ from the amount deposited to an Account and invested in an Eligible Investors Group Fund.

#### Donations of life insurance

A donation of a life insurance policy from a living Donor will generally only be accepted by the Foundation when:

- (i) the policy has a net death benefit of at least \$25,000 (unless the Account minimum donation level will be met in combination with other donations; no cash surrender or fair market value is required);
- (ii) it has received confirmation from the insurer that ownership of the policy has been irrevocably transferred to the Foundation; and
- (iii) the Foundation has also been named as the policy's beneficiary. The policy will generally only remain in force if the Donor pays any further premiums required under the terms of the policy contract. Additional tax receipts will be issued for premium payments as described below. For donations of life insurance by way of beneficiary designation, which are only donated upon the death of the insured, please see "Testamentary donations" below.

An Account funded solely by a donation of a life insurance policy from a living Donor will not make any investments or grants until the Account has received the proceeds of the insurance policy.

The official tax receipt for insurance donations from living Donors will generally be the total cash surrender value of the policy, if any, minus any policy loan, less any advantage or benefit received. Donors may alternatively have their tax receipt issued based on the fair market value of the insurance donation if the Donor obtains for the Foundation, at their own expense, an acceptable estimate of the fair market value of the insurance policy from a qualified professional (e.g., an actuary). Before incurring any expenses, Donors considering this option should contact the Foundation to discuss the proposed donation, including ensuring the qualified professional will be acceptable to the Foundation. If the Donor continues to pay premiums owing by the Foundation on the Foundation's policy, and if the Donor provides the Foundation annually written proof from the insurer of payment of these premiums, then an additional tax receipt will be issued for those premiums paid by the Donor during the previous calendar year.

If the Donor does not continue to pay the premiums, the Foundation may in its sole discretion opt to continue to pay the premiums itself or surrender the policy for its cash surrender value. If the Foundation opts to surrender the policy for its cash surrender value and the Account receives less than the \$25,000 required for a minimum initial donation of a life insurance policy, then, unless an additional donation is made to at least reach the \$25,000 minimum initial donation of a life insurance policy level, the Foundation may transfer the assets in the Account to the Foundation's General Giving Fund and close the Account.

# Donations of segregated funds

A donation of a segregated fund policy from a living Donor must be transferred "in kind" by means of an absolute assignment of ownership to the Foundation. Donors wishing to donate segregated fund policies to the Foundation are cautioned that the process of transferring ownership of a segregated fund policy is not within the Foundation's control and may be subject to delays.

Donations of segregated funds from a living Donor to the Foundation may be eligible for enhanced capital gains treatment. Such donated segregated funds are deemed to have been disposed of by the Donor immediately before donation to trigger a gain or loss for the owner. The Tax Act provides a taxable capital gains inclusion rate of 0% for gains on segregated funds donated by a living Donor "in kind".

The official tax receipt for donations of segregated fund policies is the value of those units calculated by multiplying their net asset value per unit, as determined by the issuer, by the number of units donated to the Foundation, less the value of any advantage or benefit received. Any subsequent redemption fee incurred by the Foundation does not reduce the amount of the official tax receipt.

All segregated fund units will generally be redeemed by the Foundation at the earliest practical date. The Foundation may elect to defer redemption of the segregated fund units in circumstances where material guaranteed benefits under the segregated fund policy are shortly expected to be paid. Any costs incurred by the Foundation to sell the segregated fund units will be deducted from the proceeds of the sale. If the donated segregated fund units were originally acquired under a redemption charge option, redemption charges may also apply. An amount equal to the net proceeds after liquidation will be deposited to the Donor's Account. As a result, the amount of the official tax receipt provided to the Donor will likely differ from the amount deposited to an Account and invested in an Eligible Investors Group Fund.

### THIRD PARTY DONATIONS

Individuals or organizations other than the Donor ("Third Party Donors") may make donations to a Donor's Account and are eligible to receive an official tax receipt for their donations. Third Party Donors do not acquire any recommendation privileges for the Account and cannot recommend grants for the Account. Donors may not guarantee to Third Party Donors that any grant recommendations will be approved. Third Party Donors are not eligible to set up PACs.

Please note that due to a CRA technical interpretation, if a financial advisor to an Account wishes to make a third party donation to that Account, the donation proceeds will be invested under the No-Load Purchase Option and any amount of sales bonus received will be discounted from the donation tax receipt when issued.

#### TESTAMENTARY DONATIONS

# Donations occurring only after the Donor's Death

Donations may be made to a new or existing Account by designating the Foundation as a beneficiary under a Will, a life insurance policy, a qualified retirement plan (e.g., a RRSP or RRIF), Tax-Free Savings Account or a private foundation.

To avoid disputes over testamentary donations to an Account, we strongly recommend that the Donor should specify in writing that the testamentary donation is to be made to the "Strategic Charitable Giving Foundation" and that the proceeds of the testamentary donation are to be passed to the Donor's Account (the Account name should be identified). A Donor considering opening a new Account with the proceeds of a testamentary donation should carefully review this Guide and the Program's forms to ensure

that complete Account set-up instructions are provided to their executor including instructions regarding who will act as Account Holder and/or any other succession options for the Account (e.g., providing standing grant recommendations). Testamentary donations will generally be valued similar to a cash donation and official tax receipts will generally be issued in the name of the deceased.

Estate assets may be subject to probate or estate administration taxes, where applicable, and may reduce the amount available to be donated to the Foundation. Donations made during a donor's lifetime are not subject to these taxes. Donors should consult their financial, legal and tax advisors when setting up any testamentary donation.

For testamentary donations of securities received pursuant to a Will, the "eligible amount" of the official tax receipt (see "Eligible Amount" below) will be the closing market value of the donated securities on the day that the ownership of the securities has been transferred to the Foundation, minus any advantage or benefit associated with the donation.

# **ELIGIBLE AMOUNT (ADVANTAGE OR BENEFIT)**

An official tax receipt will be issued by the Foundation for the "eligible amount" of an accepted donation. The "eligible amount" of a donation is calculated under the Tax Act as the fair market value of the donation, less any "advantage or benefit" received by the Donor or someone related to the Donor as a result of the donation. "Advantage or benefit" generally means anything received by the Donor or any person not dealing at arm's length with the Donor (e.g., a relative) at any time (i.e., either before or after the donation) from any person and which either directly or indirectly is related to the fact the donation is made.

For example, if a Donor's family is given hockey tickets by their IG Consultant in recognition of their making a donation, the official tax receipt would be for the value of the donation less the value of the tickets. As a further example, if a Donor makes a grant recommendation to a registered Canadian amateur athletic association, and the proceeds of the grant will be used to pay for the Donor's child's athletic training, then the Foundation will have to refuse the recommendation as the anticipated benefit deprives the donation of its characterization as a "gift" under tax law.

#### **GENERAL GIVING FUND**

The Foundation intends to maintain a charitable giving fund account called the "General Giving Fund". The Board will have sole authority over the General Giving Fund and will determine which Eligible Charities will receive grants from the General Giving Fund.

Accounts with no succession option after the death or incapacity of the Donor (i.e., no surviving Joint Account Holder or Successor, or standing grant recommendations), or which fall below the minimum Account balance level of \$10,000 may have their assets transferred to the General Giving Fund and be closed. When the Account is closed, the Account's name generally ceases to be used and the assets are transferred from the financial advisor on the Account.

# MINIMUM ACCOUNT BALANCE

The minimum Account balance is \$10,000. If an Account falls below the minimum Account balance the Donor will be notified and given the opportunity to make an additional donation to bring the Account above the minimum. Accounts that remain below the minimum after 30 days notice may have their assets transferred to the General Giving Fund and be closed.

# 04 | Investing through an Account

### INVESTMENT RECOMMENDATION

A Donor may recommend an investment from the Eligible Investors Group Funds; subject to the minimum investment requirements for any of the Eligible Investors Group Funds outlined in the Fund's prospectus. There is a maximum of one Eligible Investors Group Fund per Account. Donors may recommend the eligible series that units of an Eligible Investors Group Fund be acquired under either the No Load purchase option or Deferred Sales Charge purchase option, subject to the terms for each purchase option.

# **ELIGIBLE INVESTORS GROUP FUNDS**

I.G. Investment Management, Ltd. is the manager and Investors Group Trust Co. Ltd. is the trustee of each of the following Eligible Investors Group Funds:

# IG Managed Risk Portfolio – Income Balanced (formerly Maestro Income Balanced Portfolio)

The Portfolio aims to provide income with the potential for long-term capital appreciation by investing primarily in Underlying Funds that provide equity and/or fixed income exposure.

The Portfolio primarily invests in, or gains exposure to, fixed income and equity securities with an emphasis on risk-adjusted returns. The Portfolio will obtain its exposures by investing in Underlying Funds and/or directly in securities. Under normal market conditions, exposures to fixed income and equity will be kept within the following ranges:

ASSETS CLASS EXPOSURE	RANGE
FIXED INCOME	30-60%
EQUITY	40-70%

In addition, the Portfolio may also invest in other asset classes, including Investors Real Property Fund. Currently, the Portfolio will maintain an investment in Investors Real Property Fund equal to approximately 5% of the Portfolio's assets.

# Investors Income Plus Portfolio

The Portfolio aims to provide income, capital stability and longterm growth by investing in other Investors Group Funds.

To achieve the Portfolio's investment objective, the Manager invests in the following Underlying Funds:

# Until on or about February 11, 2019

INCOME FUND (50%)	
Investors Canadian Corporate Bond Fund	10%
Investors Mortgage and Short Term Income Fund	20%
Investors Canadian Bond Fund	20%
BALANCED FUNDS (40%)	
Investors Dividend Fund	25%
Investors Mutual of Canada	15%
INVESTORS REAL PROPERTY FUND (10%)	10%
	100%

# Effective on or about February 11, 2019

INCOME FUND (50%)	
Investors Canadian Corporate Bond Fund	10%
Investors Mortgage and Short Term Income Fund	20%
IG Mackenzie Income Fund	20%
BALANCED FUNDS (40%)	
Investors Dividend Fund	25%
Investors Mutual of Canada	15%
INVESTORS REAL PROPERTY FUND (10%)	10%

100%

# IG Core Portfolio - Income Focus (formerly Allegro Income Portfolio)

The Portfolio intends to provide investors with a diversified portfolio solution focused on providing long-term capital stability and income. The Portfolio will primarily invest in or obtain exposure to fixed income securities. The Portfolio will also provide exposure to equity securities.

The Portfolio will obtain its exposures by investing in Underlying Funds, and/or directly in securities. Under normal market conditions, exposures to fixed income and equity will be kept within the following ranges:

ASSETS CLASS EXPOSURE	RANGE
FIXED INCOME	60-80%
EQUITY	30-40%

In addition, the Portfolio may also invest in other asset classes, including Investors Real Property Fund. Currently, the Portfolio will maintain an investment in Investors Real Property Fund equal to approximately 10% of the Portfolio's assets.

# IG Managed Payout Portfolio (formerly Alto Monthly Income Portfolio)

The Portfolio intends to provide investors with a diversified portfolio solution that provides a steady flow of income and long-term capital stability. The Portfolio will primarily invest in, or obtain exposure to, fixed income securities. The Portfolio will also provide exposure to equity securities.

The Portfolio will obtain its exposures by investing in Underlying Funds, and/or directly in securities. Under normal market conditions, exposures to fixed income and equity will be kept within the following ranges:

ASSETS CLASS EXPOSURE	RANGE
FIXED INCOME	60-80%
EQUITY	20-40%

In addition, the Portfolio may also invest in other asset classes, including Investors Real Property Fund. Currently, the Portfolio will maintain an investment in Investors Real Property Fund equal to approximately 10% of the Portfolio's assets.

# IG Core Portfolio - Income Balanced (formerly Allegro Income Balanced Portfolio)

The Portfolio intends to provide investors with a diversified portfolio solution focused on providing long-term capital appreciation with a secondary focus on income. The Portfolio will maintain a balance of exposures across several asset classes.

The Portfolio will obtain its exposures by investing in Underlying Funds, and/or directly in securities. Under normal market conditions, exposures to fixed income and equity will be kept within the following ranges:

ASSETS CLASS EXPOSURE	RANGE
FIXED INCOME	45-65%
EQUITY	35-55%

In addition, the Portfolio may also invest in other asset classes, including Investors Real Property Fund. Currently, the Portfolio will maintain an investment in Investors Real Property Fund equal to approximately 10% of the Portfolio's assets.

# IG Managed Payout Portfolio with Growth (formerly Alto Monthly Income and Growth Portfolio)

The Portfolio intends to provide investors with a diversified portfolio solution that provides a steady flow of income with a secondary focus on longterm capital stability.

The Portfolio will maintain a balance of exposures across several asset classes. Under normal market conditions, exposures to fixed income and equity will be kept within the following ranges:

ASSETS CLASS EXPOSURE	RANGE
FIXED INCOME	40-60%
EQUITY	40-60%

In addition, the Portfolio may also invest in other asset classes, including Investors Real Property Fund. Currently, the Portfolio will maintain an investment in Investors Real Property Fund equal to approximately 10% of the Portfolio's assets.

#### Investors Dividend Fund

The fund has three principal objectives. These are:

- to obtain above-average income yield on its investments;
- to protect the value of its investments; and
- to achieve long-term capital appreciation consistent with the fulfillment of the first two objectives.

To achieve the fund's objective, the Fund selects diversified investments such as equities and fixed income securities which provide above-average current income. In order to gauge an above-average income yield, the Fund uses as a yardstick the income yield that could be obtained on a large sample of common shares such as the S&P/TSX Composite Index. Generally speaking, it is the Fund's intention that its investment in foreign securities will range from 0% to 30% of its assets, but the Fund may invest up to 50% of its assets in foreign securities from time to time.

Funds or series may be added to or removed from Program eligibility at any time without notice. Donors will be notified and asked to provide an alternative investment recommendation if their Account holds an Eligible Investors Group Fund that has been removed from the Program.

The Foundation may purchase, or switch some or all of the units in the Account into units of an Investors Group money market mutual fund in order to manage its obligations under the Tax Act or for such other circumstances as the Foundation deems appropriate.

#### **VALUATION OF ACCOUNTS**

For each Account, the Foundation will use the net proceeds of donations to that Account to acquire units of the Eligible Investors Group Fund. The value of an Account at any time will be the number of units of the Eligible Investors Group Fund held by the Account multiplied by its unit price. Investors Group calculates all unit prices at the close of trading on the Toronto Stock Exchange on each trading day. Investment returns of the Eligible Investors Group Fund will be based on the performance of the Eligible Investors Group Fund within the Account, and will be summarized in a semi-annual Account statement.

# **ELIGIBLE SERIES OF UNITS**

The eligible series of units offered in the Eligible Investors Group Funds under the Program are:

SERIES OF UNITS	SERIES DESCRIPTIONS UNDER THE PROGRAM
SERIES A	For Accounts where the donor is donating Series "A" units to the Foundation;
SERIES B	For Accounts where the donor selects the No-Load (NL) Purchase Option;
SERIES C	For Accounts where the donor is donating Series "C" units to the Foundation;
SERIES Josc	For Accounts where the Donor is currently holding this series and transferring those assets to an Account.
SERIES JNL	For Accounts with a minimum balance of \$500,000 or for Donors currently holding this series and transferring those assets to an Account.

Note: In certain circumstances, two series of the same Fund may be allowed in the Account.

# 05 | Fees, expenses and commissions

# **PROGRAM FEES**

Each Account, other than an Account opened only with a donation of life insurance that has not received the insurance proceeds, will be allocated its share of "Program Fees" consisting of the charitable administration fee, plus its pro rata share of the Foundation's annual operating expenses, and may also be allocated grant activity charges. These Program Fees exclude management fees and operating expenses that are directly paid by the Eligible Investors Group Funds to Investors Group. Program Fees will be paid by redeeming units of the Eligible Investors Group Fund held within the Account. If there is more than one series in an account, fees will be redeemed first from the DSC series. The Foundation reserves the right to change the Program Fees at any time with appropriate notice.

# Charitable administration fee

The charitable administration fee is payable to the Foundation's charitable administration service provider. This fee is an annual fee of \$500\* and is generally collected on a semi-annual basis (\$250 for the 6 month periods ending June and December) from each Account, other than an Account opened only with a donation of life insurance that has not received the insurance proceeds.

# Charitable operating expenses

The Foundation's charitable operating expenses are variable and will be charged to each Account, other than an Account opened only with a donation of life insurance that has not received the insurance proceeds. These operating expenses include, without limitation:

- Audit and legal fees:
- The costs of the Program Guide and any annual report;
- Regulatory filing and other regulatory fees;
- Interest and bank charges;
- Insurance:
- Non-refundable G.S.T.; and
- Director meeting reimbursement of out-of pocket expenses and other nominal expenses.

If significant charitable operating expenses are incurred by a particular Account, then the Foundation may allocate these expenses directly to that Account.

# FEES AND EXPENSES PAYABLE BY THE **ELIGIBLE INVESTORS GROUP FUNDS**

Each Eligible Investors Group Fund pays management fees, operating expenses and/or administration fees as described below. These fees and expenses are reflected in the daily net asset value of each series. Investors Group may authorize a reduction in the management fee and/or operating expense rates that it charges to the Eligible Investors Group Funds with respect to any particular Account's units of an Eligible Investors Group Fund. The Eligible Investors Group Fund will pay an amount equal to the reduction of management fees and/or operating expenses to the Account as a special distribution. The level

<sup>\*</sup> The Accounts established prior to January 1, 2016 will have an annual fee of \$250 per account.

of reduction may vary and usually will be based on the size of the Account and the extent of mutual fund services required by the Account. There will be no duplication of expenses payable by the Eligible Investors Group Funds as a result of any investments in underlying mutual funds.

#### Management fees

Management fees for each series of units of the Eligible Investors Group Funds are paid directly by the Eligible Investors Group Fund to Investors Group as manager of the Eligible Investors Group Fund. The annual management fee rates for the eligible series of units of the Eligible Investors Group Funds are:

# Annual Management Fee Rate by Series (%)

FUND NAME	SERIES A	SERIES B	SERIES C	SERIES Josc/Jnl
IG Managed Risk Portfolio - Income Balanced	1.85	1.85	1.90	1.60
Investors Income Plus Portfolio	1.645	1.645	1.645	1.395
IG Core Portfolio - Income Focus	1.695	1.695	1.695	1.445
IG Managed Payout Portfolio	1.702	1.702	1.702	1.452
IG Core Portfolio - Income Balanced	1.730	1.730	1.730	1.480
IG Managed Payout Portfolio with Growth	1.717	1.717	1.717	1.467
Investors Dividend Fund	1.70	1.70	1.90	1.45

# Operating expenses

The Eligible Investors Group Funds pay a fixed annual administration fee (the "Administration Fee"), calculated as a fixed annual percentage (accrued and payable daily) of the net asset value of each Series of each Eligible Investors Group Fund as follows:

# Annual Administration Fee Rate by Series (%)

FUND NAME	SERIES A	SERIES B	SERIES C	SERIES JDSC/JNL
IG Managed Risk Portfolio - Income Balanced	0.16	0.16	0.16	0.16
Investors Income Plus Portfolio	0.15	0.15	0.15	0.15
IG Core Portfolio - Income Focus	0.15	0.15	0.15	0.15
IG Managed Payout Portfolio	0.15	0.15	0.15	0.15
IG Core Portfolio - Income Balanced	0.16	0.16	0.16	0.16
IG Managed Payout Portfolio with Growth	0.16	0.16	0.16	0.16
Investors Dividend Fund	0.15	0.15	0.15	0.15

In exchange for this fee, the Manager will pay the costs and expenses required to operate the Eligible Investors Group Funds that are not otherwise included in the management fee, except for certain Fund costs which are disclosed in the prospectus of each Eligible Investors Group Fund.

Investors Group may absorb certain operating expenses or waive a portion of any Fund's Management Fee (or Administration Fee) to ensure that a Fund remains competitive. There is no assurance that this will occur in the future.

#### Service fees

In addition, the Eligible Investors Group Funds pay a service fee. The level of the service fee is different for each Series. as follows:

# Annual Service Fee Rate by Series (%)

FUND NAME	SERIES A / Josc	SERIES B / Jnl	SERIES C
IG Managed Risk Portfolio - Income Balanced	0.1875%	0.1875%	0.3125%
Investors Income Plus Portfolio	0.150%	0.150%	0.250%
IG Core Portfolio - Income Focus	0.120%	0.120%	0.200%
IG Managed Payout Portfolio	0.129%	0.129%	0.215%
IG Core Portfolio - Income Balanced	0.165%	0.165%	0.275%
IG Managed Payout Portfolio with Growth	0.177%	0.177%	0.295%
Investors Dividend Fund	0.30%	0.30%	0.50%

The service fee is intended to compensate Investors Group Financial Services Inc. and/or Investors Group Securities Inc. (the "Distributors") for providing or arranging services to the Funds, including the issue, granting, allotment, acceptance, endorsement, renewal, processing, variation, transfer of ownership, or redemption of units. For Series "C" units, the Foundation may receive some or all of this service fee back from the Fund. This refund will be used to purchase additional units of that Series in the Fund.

# Brokerage commissions

Each Eligible Investors Group Fund also pays its own brokerage commissions for portfolio transactions and related transaction fees and, for tax purposes, adds this to the cost base or subtracts this from the sale proceeds of those securities.

# **PURCHASE OPTIONS, COMMISSIONS AND OTHER FEES**

The Eligible Investors Group Funds may be purchased under either the No-Load Purchase Option or the Deferred Sales Charge Option, as described below. Due to a CRA technical interpretation, donations by financial advisors to their own Accounts (or to Accounts of family members or relatives on which they are the financial advisor) will be invested under the No-Load Purchase Option, and any amount of sales bonus received will be discounted from the donation tax receipt when issued.

# No-Load Purchase Option

If the Foundation purchases Series B, C, or Jnl units of an Eligible Investors Group Fund under the No-Load Purchase Option, Investors Group pays the Account's Consultant a sales bonus of up to 2.50%. Investors Group may pay the Account's Consultant an additional payment of up to 40% his or her earnings if they have been with us for less than four years to help establish their practice. If your Consultant has been with us for more than four years, Investors Group may pay an additional annual payment of up to 0.09% of your investment.

# **Deferred Sales Charge Purchase Option**

New lump-sum purchases into the Deferred Sales Charge (DSC) Purchase Option are generally not allowed. Purchases under the DSC Series are generally available only for:

- Pre-Authorized Contribution Arrangements (PACs) that were established prior to January 1, 2017, until on or about June 30, 2017,
- (ii) Switches of investments made under the DSC Series between Investors Group Funds, and
- (iii) The reinvestment of Distributions made from investments held under the DSC Series.

Units acquired after December 31, 2016 under the above circumstances, other than with respect to Units purchased through switches from the same or other Investors Group Funds of investments that are still subject to a redemption fee and were originally made before January 1, 2017, will not be subject to any redemption fee.

For units purchased prior to January 1, 2017, the Account may pay a redemption charge at the following rates if those units are redeemed during the periods specified, except on the 12% free redemption amount described below.

The redemption charge is deducted from the unit price of the units on the redemption trade date and the balance of the unit price is paid to the Account:

PERIOD AFTER PURCHASE	REDEMPTION CHARGE RATE
WITHIN 2 YEARS	5.5%
DURING 3RD YEAR	5.0%
DURING 4TH YEAR	4.5%
DURING 5TH YEAR	4.0%
DURING 6TH YEAR	3.0%
DURING 7TH YEAR	1.5%
MORE THAN 7 YEARS	Nil

The Foundation will not have to pay a redemption fee using an automatic regular redemption by Systematic Withdrawal Plan (SWP) when the amount redeemed from a Fund in the same account within the calendar year under the SWP is less than 12% of the value (as at December 31st of the previous year) of all the units or shares of all the units in Investors Group Funds purchased under the Deferred Sales Charge purchase option that are held within that same account. The Foundation generally does not expect to incur any redemption charges on Deferred Sales Charge units in connection with the collection of charitable administration fees or the annual disbursement of grants from an Account.

# Excessive switching fees

The Foundation does not have to pay a fee for switching units of the Eligible Investors Group Funds. However, if a Donor recommends switching into, or out from, any fund so often that in the view of either of the Distributors the switches could have a detrimental effect on that fund, Investors Group may:

- charge an excessive switching fee of up to 3%, or such larger redemption fee amount that would apply based on the time since the most recent investment in the Eligible Investors Group Fund if the units being switched are already subject to a redemption fee; and/or
- reject the investment into the recommended Eligible Investors Group Fund.

The Foundation will generally only adopt a Donor's switch recommendation where it has been confirmed that no switch fee will apply.

# Trailing commissions

Your IG Consultant receives an annual trailing commission of up to 0.60% of your investment.

The amount of the sales commission and the trailer commissions vary among Consultants depending on various factors that may include assets serviced, sales volumes and professional qualifications. Investors Group may change these amounts at any time without prior notice.

#### Short-term trading fees

Investors Group has adopted policies and related procedures to prevent inappropriate short-term trading in the Eligible Investors Group Funds. Our procedures include the monitoring of trading activity with the funds to detect instances of an inappropriate short-term trading strategy, investigation into any trading activity that could constitute inappropriate short-term trading, and the taking of prompt action when such trading activity is detected. In determining whether a particular trade is inappropriate, we will consider all relevant factors, including bona fide changes in circumstances or intentions of a Donor or the Foundation, the nature of the funds involved, and past trading patterns. We may conduct discussions concerning the trade.

Investors Group considers as "inappropriate short-term trading" a combination of a purchase (including a switch into an Eligible Investors Group Fund) and redemption (including a switch from an Eligible Investors Group Fund) or vice versa within a short period of time that may be detrimental to one or more of the funds, all as determined by Investors Group in its sole discretion. These trades are generally for periods of less than 10 days, but can be for periods up to 90 days. If Investors Group concludes that a particular trade is inappropriate, it will impose a 2% short-term trading fee.

The Foundation will decline a Donor's recommendation to switch or redeem investments if it believes that the recommended activity may result in a short-term trading fee being applied.

Investors Group may take such additional action as it considers appropriate to prevent further similar activity. These actions may include the delivery of a warning, placing the investor/ account on a watch list to monitor trading activity and the subsequent refusal of further trades by the investor if the investor continues to attempt such trading activity, and/or closure of the investor's account. Investors Group reserves the right to restrict, reject or cancel, without any prior notice, any purchase or switch order, including transactions that are deemed to represent inappropriate short-term trading.

# 06 | Granting to eligible charities

Each Account will be allocated an "Annual Grant Amount" each year, once the Account value reaches at least \$25,000, and Donors may recommend that the Foundation make grants to "Eligible Charities" from their Account each year of their Annual Grant Amount.

Grant recommendations to Eligible Charities are subject to review and approval by the Foundation. Grants to large Charitable Organizations with multiple CRA numbers and branch offices will be sent to the local branch closest to the area where the donor resides unless a specific branch and CRA number have been indicated on the Application and Account Opening form or Change of Information form.

The Foundation retains sole discretion to approve or decline a recommended grant. If a grant recommendation is declined, the Foundation will seek to notify the Donor and request a revised recommendation.

Charitable Registration Number for charities can be confirmed by accessing the following site:

http://www.cra-arc.gc.ca/ebci/haip/srch

#### **ANNUAL GRANT AMOUNT**

The Foundation is subject to rules under the Tax Act that specify the minimum amount it must annually disburse from donations received (its "disbursement quota"), including donations received other than through the Program. The Foundation will determine how much it must disburse from its assets each year to satisfy the requirements of the Tax Act and will allocate at least this amount among all Accounts. The Foundation grants a standing rate of 4% per annum. The actual grant amount is based on the Account's year-end market value. However, a Donor may recommend an annual grant rate between 4% and 10%. This percentage may be changed at any time. The grant amount arising from a donation only begins the calendar year after a donation is made, and provided that the total donations to the Account are \$25,000 or more at the beginning of the calendar year.

The Annual Grant Amount must be granted each year from an Account and cannot be carried forward.

After the 'expiry' of any 10-year holding condition on a donation, the Foundation may, but is not bound to, consult the individual or entity responsible for making recommendations to the Account about increasing the amount to be granted from the Account.

### **ELIGIBLE CHARITIES**

The Foundation must restrict granting to registered Canadian charities and other permitted entities ("qualified donees") as set out in the Tax Act. For the purposes of the Program, an "Eligible Charity" is the following list of charities and other organizations that are listed as "qualified donees" under the Tax Act:

- Registered Canadian charities (other than private foundations);
- Registered Canadian amateur athletic associations;
- Registered national arts service organizations;
- Certain non-profit housing corporations resident in Canada that are constituted exclusively to provide low-cost accommodation for the elderly;
- Universities outside Canada that are prescribed to be universities the student body of which ordinarily includes students from Canada;
- Charitable organizations outside Canada to which the federal government has made a gift in the current calendar year or the previous calendar year;
- Canadian municipalities or the federal or a provincial government or their agencies; and
- The United Nations or its agencies.

The Foundation will not approve grants to individuals, non-profit organizations not registered as charitable organizations with CRA, private foundations or to political candidates or parties. Also, the Foundation will not approve grants to satisfy a pre-existing pledge or for any private benefit such as membership dues or fees, tuition, or goods purchased at a charitable auction. As well, it will not support any political activities. The Foundation will take remedial action if it discovers that grants have been made for improper purposes such as those listed above. Remedial actions may include, but are not limited to, requiring the return of a grant or transferring the Account's assets to the General Giving Fund and closing the Account.

# RECOMMENDING GRANTS AND GRANT **PAYMENT DATES**

Grants may be recommended by submitting the Application and Account Opening form or Change of Information form. If a Donor is recommending grants to multiple Eligible Charities, a percentage must be allocated to each Eligible Charity, subject to the minimum grant amount of \$500.

Donors must elect on the Application and Account Opening form whether they wish to submit their grant recommendations annually (an option referred to as making "annual grant recommendations") or provide "standing grant recommendations".

If a Donor elects the annual grant recommendations option for an Account, then the Donor must submit a Change of Information form each year to the Foundation. Donors who expect to change their recommended Eligible Charities annually may prefer the annual grant recommendations option.

If the Donor elects the standing grant recommendations for an Account, then the recommendations will continue to "stand" and be used indefinitely in subsequent years (including after the death of the Donor), unless changed by a person authorized to make grant recommendations by completing a new Change of Information form.

Donors who intend to recommend grants to the same Eligible Charities each year may prefer the convenience of the standing grant recommendations option as there is no need to annually submit a Change of Information form under this option.

Grants will be issued by the Foundation to Eligible Charities on or about March 1, June 1, September 1 and December 1 (the "Grant Payment Dates").

Donors electing the annual grant recommendations option must submit their 'Change of Information form at least two weeks before a Grant Payment Date to ensure there is sufficient time to process the grant recommendation on or about that date. If the Foundation has not received a grant recommendation for an Account's Annual Grant Amount by November 15, then the Foundation will, for that year, either (a) direct grants from

the Account to the same Eligible Charities as selected for the General Giving Fund; or, (b) if the individual or entity authorized to make grant recommendations from that Account has provided such recommendations for a previous calendar year we may consider those recommendations for the current calendar year.

The table below further guidance on choosing between the annual grant recommendation option and the standing grant recommendation option.

	ANNUAL GRANT RECOMMENDATION	STANDING GRANT RECOMMENDATIONS
REQUIRED TO SUBMIT GRANT RECOMMENDATION ANNUALLY?	Yes. A Change of Information form must be submitted annually.	No. The Foundation can rely on your recommendations indefinitely. You can change your standing grant recommendations by submitting a revised Change of Information form.
WHAT HAPPENS IF YOU DON'T SUBMIT A GRANT RECOMMENDATION ANNUALLY?	Grants will be made from your Account to Eligible Charities other than your favourite charities.  If the Foundation has not received your form in a given year by November 15, grants will be either (a) made from the Account to the same Eligible Charities as selected by the General Giving Fund; or, (b) if the individual or entity authorized to make grant recommendations from that Account has provided such recommendations for a previous calendar year we may consider those recommendations for the current calendar year.	Grants can be expected to continue to be made to your preferred charities in accordance with your standing grant recommendations.
WHEN ARE GRANTS PAID TO YOUR RECOMMENDED ELIGIBLE CHARITIES?	The Foundation issues grants on or about March 1, June 1, September 1 and December 1 of each year. You must submit your your grant recommendation on a Change of Information form to the Foundation at least two weeks before one of the four grant payment dates to ensure sufficient time for processing. For example, a Change of Information form submitted to the Foundation on August 10 should result in a grant being made on or about September 1. Your Foundation Account may grant on only one of the grant payment dates each year.	On or about June 1 of each year
OTHER CONSIDERATIONS?	Account Holders who expect to change their recommended Eligible Charities annually may prefer the Annual Grant Recommendations option.  If you select this option, and your Account does not have a Joint Account Holder or Successor at the time of your death, and none has been provided for in your Will, then the assets in your Account may be transferred to the General Giving Fund and your Account be closed.	Account Holders who intend to donate to the same Eligible Charities each year may prefer the convenience of the standing grant recommendation option.  To help preserve an Account's legacy, the Foundation recommends this option to Account Holders when no Joint Account Holder or Successor named to provide future recommendations for the Account.

# MINIMUM GRANT AMOUNT AND NUMBER OF GRANTS

Grants can be directed to an unlimited number of charities in one of the eligible granting periods within the year, subject to the minimum grant cheque that will be issued by the Foundation to an Eligible Charity of \$500.

# **GRANT NOTIFICATION**

Grants are made with cheques bearing the name of the "Strategic Charitable Giving Foundation". The Foundation will send a covering letter with the cheque referencing the Program and, unless recommended otherwise in the Program Application Form, the Account Name. If desired, using the Program Application Form, Donors may alternatively recommend that either: (i) their grant remain anonymous, in which case the Foundation will withhold from the Eligible Charities the Account name and information about the individual authorized to make grant recommendations for the Account; or (ii) that the Foundation provide, upon request to Eligible Charities receiving grants, contact information about the individual then authorized to make grant recommendations for the account, in which case the Foundation will provide that person's name and address.

In addition, if desired, Donors may recommend under "Special Recommendations" on the Application and Account Opening form or Change of Information form that the grant notification include the name(s) of the individual(s) in whose honour or whose memory the grant recommendations were made.

### **SOURCE OF GRANTS**

Grants will be paid from the assets of the Account, including income and realized capital gains generated within the Account. The Foundation will need to redeem units of the Eligible Investors Group Fund held within an Account for granting purposes. If there is more than one series in an account, grants will be redeemed first from the DSC series.

#### **FOUNDATION INCOME AND GRANTS**

As a registered charity, the Foundation is tax exempt. Income and capital gains from the Eligible Investors Group Fund in an Account are income and capital gains of the Foundation and not of the Donor. When the Foundation makes a grant from an Account, the Foundation is making a grant from its own assets, which is not a gift being made by a Donor, therefore a Donor will not receive an additional tax receipt

# 07 | Material agreements

The Foundation has entered into fundraising and fund endowment agreements for its charitable giving fund programs with Investors Group, as well as with certain Investors Group affiliates.

The Foundation has also entered into a charitable administrative services agreement with Mackenzie Financial Corporation ("Mackenzie"), an affiliate of Investors Group, that appoints Mackenzie as the Foundation's charitable administrative services provider to assist with the fulfillment of most or all of the charitable administrative functions of each of the Foundation's charitable giving programs. The Foundation will pay Mackenzie for these services.

The Foundation has also entered into an agreement with B2B Bank Securities Inc., whereby B2B will provide securities trading and other services through a B2B investment account opened by the Foundation.

